

HEMANTH KUMAR MUPPALA

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EXECUTIVE PROFILE

- Competent, diligent & result oriented professional, offering **over 5+ years** of experience in Store Management, Logistics Management, Inventory Management, Vendor development, Maintenance, Operations, Manpower management, Gathered experience while spearheaded as **MT Parts Inventory & Store Control** with **Kellogg, Brown & Root Uk Ltd. Kabul, Afghanistan,**
- Spearheading efforts across handling & maintaining appropriate inventory & stock management practices and procedures, take corrective measures wherever appropriate to execute effective logistics management.
- Displayed professional agility in generating remarkable savings through effective evaluation of vendors and developing cost-effective alternatives for various operations.
- Knowledge of various aspects of supply chain management, demand forecasting, supplier relationships, inventory and capacity management, warehouse management, reverse logistics, Materials Requirement Planning (MRP), Project Management etc.
- Excellent time management skills with proven ability to work accurately and quickly prioritize, coordinate and consolidate tasks whilst simultaneously managing the diverse range of functions from multiple sources.

Core Competencies

Store Management 🌀 Logistics 🌀 Warehouse Management 🌀 Inventory Management 🌀 Material Management 🌀 Purchase Management 🌀 Vendor Development 🌀 Aviation Management 🌀 Airbase Operation & Maintenance 🌀 Demand Generation 🌀

CAREER GLIMPSE

Sr Automation Engineer
MKR Group.

Jun 2018 – Present

- Developing the business clientele for services in Industrial Automation and services.
- Maintaining client relations of firm's business network.
- Monitoring day to day business development activities and the firms ongoing services for past clients .
- New Customer acquisitions as new business client's to the current services of the firm in the automations product profile like PLC, PCC , MCC and other solutions in industrial automation.
- Ordering and follow up of the switchgear spares demands raised by customers of MKR Automations.

Business Development Manager / Operations Manager

Aug 2017-Jun 2018

- Business Development & marketing services of the Mobile Applications developed by firm.
- Day to day operations monitoring and strategic plans implementation in marketing services of the firm.
- Monitoring of HR sourcing for Marketing & Admin department.
- New Clientele leads sourcing and business development.

Business Development Manager /Operations Manager
Swamy Software Hires Pvt Ltd, India

Feb 2017-Jul 2017

- Developing the business clientele for services rendered by the firm in US IT Staffing /Recruiting.
- Maintaining client relations of firm's business network.

- Monitoring data to day business activities and the operations of the firm.
- New Customer acquisitions as new business client's to the current services of the firm.
- Representation of the firms potential services and marketing its services to wide profile of customers seeking services in US IT Staffing / Recruiting domain.
- Conducting Recruitment processes internally for the firm and the clients.

Freelance- Business Services

Aug 2012-Jan 2017

- Business Services like preparing business documentation, Marketing the concept of project for Investment sourcing, generating the business leads for different segments of project startup and implementation.
- Developing the project awareness and generating the business network using the social media platforms.
- Monitoring the process of project mediation with clients and the board.
- Case Studies, Startup documents, Proposal Letters have been some of skills in services to various clients on project to project basis.
- Sourcing support in aviation spares for the demand of the clients in MRO profile.

KELLOGG, BROWN & ROOT UK LTD. KABUL, AFGHANISTAN

Mar'10-Sep'11

MT Parts Inventory & Store Control

- *Acknowledged as the **Best Employee of Month, 2011 as Logistician.***
- Pioneer in setting up logistics and supply chain management operations, monitoring, and inspection of goods issues & Accounting of Stores to ensure timely delivery of goods
- Fully responsible for handling all store activities i.e. receipt & issuance of material and inward inspection
- Carried out stock reconciliation on monthly basis & generated monthly stock statements
- Managed storage and smooth retrieval of goods in the Store/warehouse for efficient utilization of space
- Responsible for managing stores operations ensuring optimum inventory levels to achieve maximum cost savings without hampering the operation process
- Closely monitored inventory accounting, preservation, reconciliation, and supply chain management
- Donned the responsibility to receipt of all type of material like spares, components etc and documentation
- Devised effective strategies for writing off the damaged, obsolete, surplus and redundant materials
- Identified potential sources of supply (local & overseas) and ascertained their suitability on pre-qualification parameters
- Raised the demand request of spares for the ongoing maintenance and the future emergency forecasted needs.
- Instrumental in analyzing the imported parts quality and forecasting the maintenance demand plans.

BRANDIX APPAREL INDIA, VISAKHAPATNAM

Jul'09 – Jan'10

Inspection Supervisor

Accountable for undertaking routine inspection procedure to pass on the quality standards meeting materials to production department and implemented inspection procedures to meet the specifications laid by the end customer.

THREE PALM TREES TRADING GROUP COMPANY, RIYADH, SAUDI ARABIA

Jul'06 – Mar'07

Navigation Systems Technician

- *Responsible for regular monitoring of the Interscan Navigation System operating on Doppler principle with merged functions of DME & DVOR, maintenance check of Runway lights, Taxiway / Apron lights, PAPI lights and other indication lights and maintenance check of the communication radios like UHF and VHF radios installed in ATC tower.*
- *Responsible for the manpower handling activities as a Base In-charge*

VISVESWARAYA INSTITUTE OF ENGINEERING & TECHNOLOGY, VISAKHAPATNAM, INDIA

Ju'04 – Nov'05

Aeronautical Lecturer

- *Acknowledged as the **Best Lecturer, 2005***

- Assumed overall responsibility of a devoted educator covering professional development, assessment of Students and conducting staff meetings. Managed classroom coverage of assigned subjects Aeronautical sciences like Principles of Flight, Avionics Systems and Aircraft Materials as per academic curriculum to students.
- Acted as a Counselor to the students, advising them for their professional and personal developments along with resolving and counseling them on their grievances and issues.

AIR INDIA LTD, MUMBAI

Sept'01 – Sept'02

Aircraft Avionics Maintenance Trainee

Instrumental for major maintenance of wide body aircrafts like A300B4, A310/300 , B747-200, B747-300 & B747-400, higher checks of fleet of Air India undergoing 2A, 4A & C- Checks, along with modification / Service Bulletins of Thrust reversal-synchronizing lock in B747-200, ground proximity warning system and Central fuel tank passage power lines in wing area.

ACADEMIA

Mar / 2011-Mar / 2013

Kazian Global School Of Business Management.

Graduated in **Executive Masters Program in Business Administration** with specialization in **Aviation Management** .

Mar/2001- Sep/2001

Air India Ltd, Mumbai.

Six months of approved Aircraft Maintenance Organizational training after the course completion of Aircraft Maintenance Engineering in Electrical & Instrument Systems as per the approved pattern of DGCA , India.

Jun/1998 – Dec/2000

Rajiv Gandhi Aviation Academy, Secunderabad.

Aircraft Maintenance Engineering [ES & IS] Approved by the Director General of Civil Aviation, India under ICAO Type II license category.

Jun/1995-Mar/1997

Siva Junior College, Visakhapatnam.

Intermediate [P.C.M] . Approved by the Intermediate board of Andhra Pradesh, Hyderabad under the Higher Secondary Certificate Category.

Jun/1994-Apr/1995

Saraswathi Vidhya Vihar, Visakhapatnam.

Secondary School Certificate approved by the Board of Secondary Education, Andhra Pradesh.

Other Qualifications:

Human Factors Course, Nov 2008

Online course for Human factors familiarisation in Aviation environment conducted by Human Factors Research and Engineering Group, FAA.

Auto Cadd [2D & 3D], Mar 2004

Autodesk Cad software for Electrical Cad in 2D & 3D for graphic production.

Strengths:

- Competitive attitude and fast learner in every changing facet of career prospects.
- Service oriented and reliable team player.
- Confident team leading prospects achieved in every career responsibility.
- Multi talented in various fields of technical and management prospects.
- HS & E conscious in work environment to lead a safe work in and around the team.

Date of Birth: 12th July 1980

Passport Number: J4345585

Address: #8-68, SF1,Vijay Durga Residency, St Ann's School Road, Prasadampadu, Vijayawada,
Andhra Pradesh, India 521108

References: Available on Request